



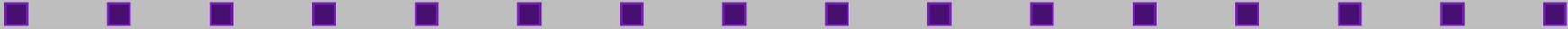
# **The New Newsroom**



**How technologies are changing organizations**

**How organizations are changing technologies**





**Howard I. Finberg**  
**News Executive**  
**Phoenix Newspapers Inc.**

*Seybold, San Francisco*  
*1993*





# **Evolution is coming faster**





# Pagination is forcing the issue



Maybe it is a “review” that is overdue





# **Technology is about people**



## **And how people work**

- **Understand the how work moves (or how you want it to move) and you'll understand what technology solutions you need.**





# **What looks simple and safe isn't**



**The example of the free “Leaf Picture Desk”**





# **Workflow and structure**



**The organization chart has nothing to do with  
getting out the newspaper**



# New tech over old methods?



# Old methods over new tech?





# First effort



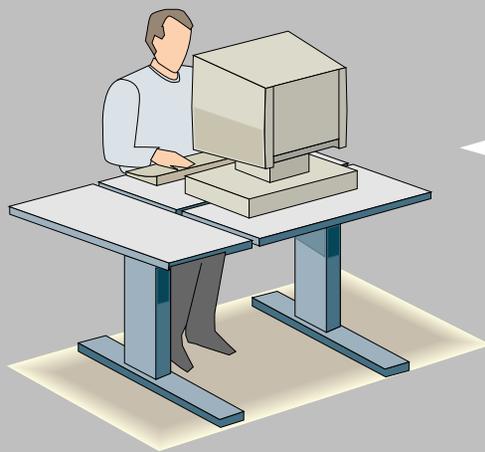
## Core design group

- For pages without “ownership”

**Most design done by rotation into “pagination chairs”**



# “Creative” work vs. editing



**Editors had three jobs:  
editing & design &  
pagination**



# Second stage



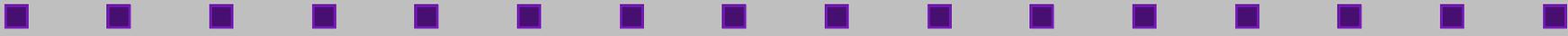
## Design department

- Key issues
- Control
- Creativity
- Production



# The current machines





# **It's a matter of equipment**



**Fewer machines, better bottom line**

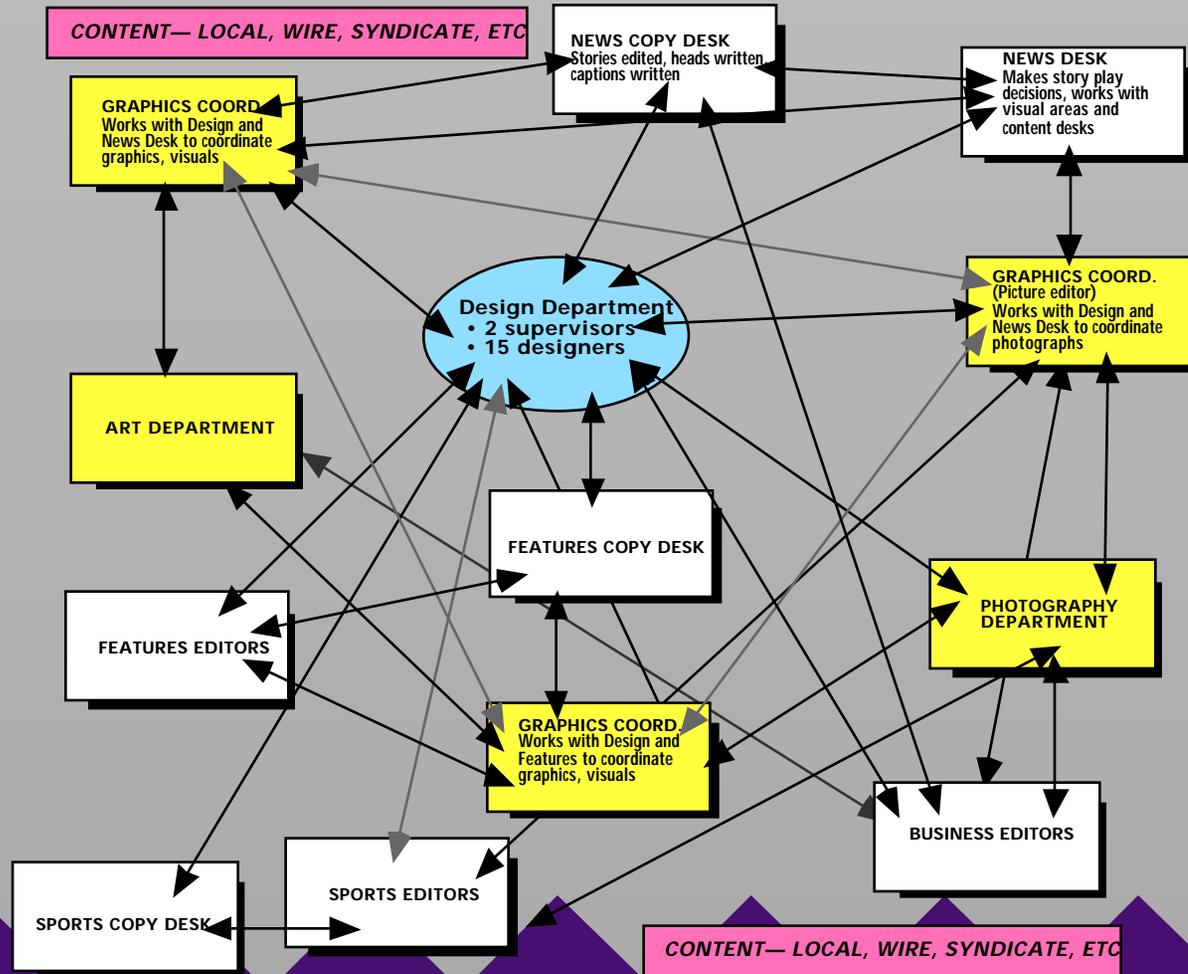
- **But that changes the way we do business**
- 

# Next step



- **New machines are just the start**
- **If not limited by technology, then what?**

# Design and Pagination





# **New workflow, work groups**



**Once it was linear**

**Now work is becoming circular**





# **“The magic trick” moves**



**From one specialist to journalist  
Will that create a new “specialist”?**





# Managing technology

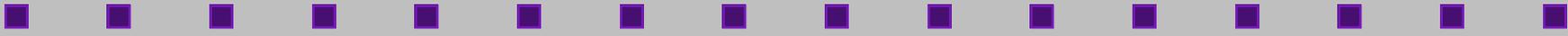


**Managing the people**

**Managing the product**

**Managing the process**





# **New type of worker**



**Hiring**

**Motivation**

**Promotion**

**Ergonomics**



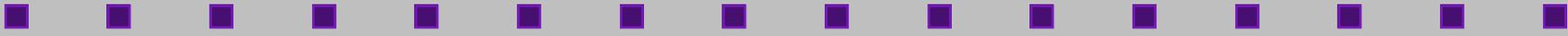


# Hiring



**Still one of our most important roles  
But what kind of jobs are we creating?**





# Motivation



**Not every page can win an award**

- **Who will do the weather page?**
- 



# Promotion



**Looking beyond the obvious**





# Ergonomics



**You can spend money now  
Or you'll spend it later**





# The need for “one” journalist



**This is not just an issue for “print”**

- **Audio**
  - **Fax**
  - **Video**
- 



# **Technology should free people**



**Not limit what we do**





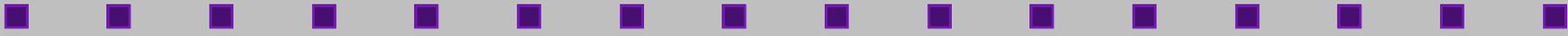
# Looking at history can help



**Understanding when there is a “paradigm”  
shift is important**

- **Knowing when there isn't is even more important**
- **Going from hot type to cold type is evolutionary; going digital is revolutionary**





# **Techno-change**



**Is Neither Additive Nor Subtractive**





# **Newsrooms learn by example**



**If a newsroom manager isn't willing to invest time  
or energy in understanding technology, don't  
expect the staff to care**





# Techno-evangelism



## Finding the leadership within the newsroom

- Teaching yourself
  - Teaching your staff
  - Teaching your boss
- 